

Message Text

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60

ACTION EUR-12

INFO OCT-01 ISO-00 SAJ-01 IO-11 ACDA-05 CIAE-00 DODE-00

PM-04 H-02 INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01

SP-02 SS-15 USIA-06 (ISO) W
----- 079005

R 281421Z JAN 76

FM USMISSION USBERLIN
TO AMEMBASSY BONN
INFO AMEMBASSY ANKARA
AMEMBASSY BERLIN
AMCONSUL ISTANBUL
AMEMBASSY LONDON
AMEMBASSY PARIS
USMISSION NATO
SECSTATE WASHDC 1910

C O N F I D E N T I A L USBERLIN 153

E.O. 11652: GDS

TAGS: PFOR, EAIR, WB, US, FR, UK, TR, GW, GE
SUBJECT: WEST BERLIN TURKISH WORKER FLIGHTS

REFS: 75 BONN 20256, 75 ANKARA 9288, 75 ISTANBUL 4227,
75 USBERLIN 2436

WHILE WE ARE WRESTLING WITH OVERALL PROBLEM OF TURKISH
WORKER FLIGHTS VIA SCHOENEFELD (SEPTTEL), WE THINK
WE COULD USEFULLY TAKE ONE STEP HERE IN BERLIN TO
SEPARATE OUT AND LAY TO REST ISSUE OF SO-CALLED
"DUMPING PRICE," OR DISCRIMINATORY FARE, ON
ISTANBUL-ANKARA-ISTANBUL LEG. LOCAL PAN AM OFFICIAL

(HOCHGESWENDER) TOLD US THAT FARE IS INDEED
LOW BUT THAT IT DID NOT CONSTITUTE DISCRIMINATORY
RATE. HE SAID THY HAS BEEN QUITE OPEN AND ABOVE BOARD
ABOUT THIS FARE AND IN FACT HAD SENT LETTER TO PAN AM
CONFIRMING RATE, WHICH WKHILE LOW WAS WAS REALLY PRORATED
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ADDITION TO MUCH LONGER FLIGHT AND WAS SIMILAR TO

SUCH ADDITIONS IN EFFECT ON WORLDWIDE BASIS. (FOR
EXAMPLE, BERLIN-FRANKFURT-BERLIN TRIP COSTS DM220,
BUT BERLIN-NEW YORK-BERLIN TRIP COSTS ONLY DM 30 MORE
THAN FRANKFURT-NEW YORK-FRANKFURT TRIP.) ACCORDINGLY
WE WOULD LIKE TO DRAW ON THIS INFORMATION AND UNLESS
ANKARA HAS OBJECTIONS ON POINTS IN 75 ISTANBUL 4227,
TO INFORM BERLIN SENAT THAT "DUMPING PRICE" LABLE
APPLIED TO ISTANBUL-ANKARA-ISTANBUL FLIGHT IS
JOURNALISTIC INVENTION WITH WHICH AIRLINES HERE HAVE NO
QUARREL.
GEORGE

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NNN

Message Attributes

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